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NPTA Alliance Presents Edward H. Kniep, III with Stanley O. Styles Industry Excellence Award

CHICAGO – NPTA Alliance is pleased to announce that Edward H. Kniep, III, Chairman of the Board of Shaughnessy Kniep Hawe Paper Co., is the recipient of the 2012 Stanley O. Styles Industry Excellence Award.

“The Stanley O. Styles Industry Excellence Award is NPTA’s highest recognition, named in honor of Stanley O. Styles, who worked more than 35 years with Martin Cantine Co. and was an active volunteer of NPTA,” said NPTA Chairman Tom O’Connor. “I am honored to present the 2012 award to Ed Kniep and recognize the positive impacts he has made throughout his career in the paper industry through innovation and dedication.”

Kniep began his career at Shaughnessy as a sales representative in 1964 after serving in the United States Marine Corps. In 1977, he became the third generation in the Kniep family to be elected president of the company. Kniep has been with Shaughnessy for his entire 48-year career and has made significant contributions to the company and the paper industry as a whole.

Kniep is an active volunteer and advocate for NPTA. In 2007, Kniep was awarded the NPTA Industry Builder Award. In 2011, Kniep was named Chairman of the Paper Distribution Council (PDC). Kniep also serves as a member of the Board of Trustees to the Paper and Plastics Education Research (PAPER) Foundation.

Kniep has been active on numerous mill advisory councils and boards of trade associations. He also supports his local community and the arts.

“Ed is a man who embodies everything that we in the paper industry, and life in general, hold dear; integrity, leadership, innovation and character. Ed’s leadership in positioning Shaughnessy to succeed in the future through diversification, a culture of success and a strong team is unmatched anywhere,” said co-nominator Paul J. Charapata, President and COO, Nekoosa Coated Products.

Kniep’s track record as an innovator and leader also factored in to his selection as the award recipient. As president of Shaughnessy, Kniep successfully guided the company through changes in the paper industry by expanding to new cities, making acquisitions and creating and adapting divisions to meet demand for new products.

“Very few independent merchants have made such bold and aggressive moves in expanding their reach in new and existing markets. Ed is a true visionary with the acumen to strategically execute those acquisitions and changes within the company,” said co-nominator Richard W.

Kniep, Vice Chairman, Shaughnessy Kniep Hawe Paper Co. "Ed has demonstrated great leadership and innovation throughout his entire career."

"I am very pleased, flattered and humbled to receive the Stanley O. Styles Industry Excellence Award. It is truly an honor to be associated with the previous recipients of the award and I am grateful to be this year's recipient," said Edward H. Kniep, III. "I appreciate the friendships and wonderful relationships I've had with customers and people in the NPTA Alliance, Netprint, AIPPM, AF&PA and others in the industry. It has been a privilege for me to be affiliated with so many hard-working and dedicated people at Shaughnessy."

Kniep will be presented with the Stanley O. Styles Industry Excellence Award at the Paper2012 convention, March 25-27 in New York, N.Y. Donations to honor Kniep can be made to the Paper and Plastics Education Research (PAPER) Foundation 2012 Scholarship Program.

For more information on the Stanley O. Styles Industry Excellence Award, visit www.goNPTA.com.

About NPTA Alliance: NPTA Alliance (formerly the National Paper Trade Association, Inc.), founded in 1903, is the association for the \$60 plus billion paper distribution industry. The mission of NPTA is to actively support the success of its members through the delivery networking, education, industry data and research, and advocacy, which focuses on the health of the distribution channel.

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